



Place



Opportunity



Connectivity



Ambition



Infrastructure

County Carlow

A Home for Business Excellence

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A Home for Business Excellence

There are many reasons why companies locate in County Carlow. Strategically located in the South East of Ireland, in close proximity to the Greater Dublin Area, the county provides a one stop shop solution for many types of enterprises, from small to medium enterprises, large indigenous enterprises and multi-national organisations, all choosing Carlow for:



Location:

Carlow is the gateway to the South East of Ireland and the Greater Dublin Area, in close proximity to airports, ports, motorways and railway services. With attractive business development opportunities, we have property solutions designed with your business in mind.



Opportunity:

County Carlow provides your organisation with the opportunity to gain world class employees from our two Institutions of Higher Education, IT Carlow and Carlow College and also from the wider Carlow environs and surrounding counties.



Ambition:

County Carlow provides a base for the development of ambitious companies who want to be world class in their fields of expertise. Keenan's, Burnside, Netwatch and Autolaunch, are just a few companies who call County Carlow home. The county is home to leaders in Technology and Innovation, Engineering, Pharmaceutical, Internationally traded services and Retail Enterprises.



Connectivity:

County Carlow is a connected eco-system. Our business community and its attributes will help your company to build and grow. We have many examples of innovative clusters, in areas such as technology, international services and engineering and these, coupled with the abilities of our Higher Education Institutions, make the county the ideal place to grow your business.



Infrastructure:

County Carlow has developed a balanced infrastructure, designed to create an environment where residents and visitors have access to a variety of services, which include world class artistic and cultural spaces, traditional social infrastructure, quality parks and walks.



We look forward to welcoming you to County Carlow and discussing your business requirements.

Kathleen Holohan
Chief Executive
Carlow County Council





County Carlow

A great place to live and work



Population of Carlow Town: 23,000



Population of County Carlow: 54,000



Population of South East Region: c500,000



14th Largest Urban area in Ireland



Workforce of 166,312 within 30 miles



Our Enterprise Family





Established in Carlow in 2003, Netwatch deploy the most advanced video processing technologies to proactively monitor and protect their client's properties and assets.

Netwatch's technology and service is unlike any other currently on the market. Netwatch is unique as it proactively protects properties using live audio warnings to ward off intruders. Intervention Specialists direct operations remotely from the Netwatch Communication Hub in Carlow, visually verifying the intruders, and intervene as soon as security is breached by verbally alerting the intruders they are being watched with a personalised warning. In the majority of cases intruders flee the scene upon hearing the audio warning

– preventing the crime from ever taking place. In all other circumstances, the authorities are notified and the Intervention Specialists are able to give them insight into the situation before they arrive.

Since 2003, Netwatch has prevented more than 40,000 crimes and currently monitor in excess of 33,000 cameras across the globe. Netwatch was the first company in Europe to combine specialist video processing technologies with satellite communications to provide safe, preventative, immediate and cost effective protection solutions for clients. Netwatch now employs over 150 staff and operates in four continents with clients across Europe, South Africa, the Middle East and the USA.

"At Netwatch, we act global and employ local. Every new customer we take on, from Uganda to the USA, is monitored by our team of talented and passionate people in our Carlow Communication Hub. Carlow has a pool of highly educated individuals and a fantastic Institute of Technology from which we draw many of our incredible team and with its ease of accessibility to major towns and cities in Ireland, it is the perfect location for us to grow and expand our customer base across the World.

Carlow has also been instrumental in Netwatch's growth and success. From the Local Enterprise Office, in whose incubator space we began, to the local businesses who became Netwatch's first adopters back in 2003 and are now life-long customers, we are extremely grateful to the Carlow community for their continued support and encouragement."

David Walsh

Netwatch





In 2008, Unum - a US-headquartered Fortune 500 insurance company - established a strategic software centre in Carlow.

Unum chose Carlow as its Irish base because of its access to a pool of skilled talent, its strong community spirit and the opportunity to work with the Institute of Technology in Carlow. Unum believes in building close relationships within its local community – with particular emphasis on education and social initiatives – and the already strong community spirit in Carlow made it a perfect fit.

Since 2008, Unum Ireland has established a deep pool of knowledge within the overall organisation supporting many business applications, including enrollment, claim management and other critical systems. Unum Ireland’s strong collaborative environment allows it to design and build innovative solutions with technologies such as plug-and-play architecture, cloud-based platforms and web services.

Using the advantages of a well-educated staff, the Carlow operation has become a leader in many areas of technology.

Modern Agile Software Development methods and Scrum (software development) teams were first introduced to the Carlow operation in 2010. These have since been rolled out across the entire 1,000 strong IT group to deliver better applications faster. Unum Ireland is also to the forefront of promoting best of breed UX (user experience) principles across the Unum application portfolio, bringing the customer experience and IT together.

Unum Ireland has nurtured a very strong partnership with IT Carlow, including the sponsorship in 2009 of the Unum Software lab – a well equipped study and lecturing space for students of IT.

Unum Ireland continues to grow this relationship with a very active paid intern programme that in 2016 will employ ten interns for six months’ intensive work-based training. Many who complete this programme go on to gain employment at Unum, where approximately 30 per cent of the workforce are graduates of IT Carlow. Management at Unum is delighted with the decision to base its Irish operation in Carlow, describing it

as an excellent location to do business in, within easy commuting distance of an extensive talent pool.

Unum also enjoys well equipped offices with audio- visual facilities in every meeting room to facilitate a very high level and quality of communication and collaboration with colleagues in the US, Britain and India. The working space is laid out to support Agile Best Practices, right in the heart of Carlow town

Colette Lane

Assistant Vice President, Unum

Unumsm
Better benefits at work.



Our Enterprise Family



County Carlow

Quality Living for All

Living in County Carlow means you have access to quality affordable accommodation, excellent primary and secondary education for your family, traditional Irish social experience, with mountains, glorious countryside and river valleys all close at hand.

County Carlow is set against a beautiful landscape where visitors and residents can engage in everything from outdoor adventure, traditional rural life, vibrant shopping and a rich cultural heritage.





From New Zealand to Carlow a Location of Choice

**Dean Caron (ITIL IT Service Management, MCITP)
Technical Capability Manager - Unum**

I'm a Kiwi, born and bred, and proud of it. I'm also an IT consultant/manager married to an Irish lass, with 3 children in tow. I've worked in large and small enterprises across many industries, primarily IT consultancy, insurance, banking and telecommunications, and find IT gives a lot of flexibility with physical location.

I have never been one for big cities with the crowds, traffic and prices, but do find it hard to avoid for the obvious conveniences and opportunities. Therefore when I've lived in New Zealand and in Ireland, I've tried to strategically locate myself close to a modern town, but within shooting distance of major attractions.

This is where Carlow comes in. At Unum I'm able to further my career with many different opportunities due to their progressive forward thinking culture, yet I avoid the astronomical housing situation that often headlines Dublin. I'm only an hour away by road or rail, and 30 minutes in the other direction is picturesque Kilkenny. Commuting is a breeze, housing is affordable, the kids are raised in a safe and open environment, and yet I don't have to sacrifice my career.





Institiúid Teicneolaíochta Cheatharlach



INSTITUTE of
TECHNOLOGY
CARLOW

At the Heart of South Leinster

Founded in 1970, the Institute of Technology Carlow (IT Carlow) boasts more than 45,000 graduates, and is a key driver of progress and development in Carlow.

Indeed, IT Carlow was an important consideration in the decision of Unum (strategic software services centre,) and Merck Sharp & Dohme (human vaccines and biologics) to locate in Carlow. Unum's announcement of its intention to invest in Carlow stated that "the town's business and civic leaders, along with the Institute of Technology Carlow, are genuinely interested in partnering with Unum to help us succeed". Similarly, the Vice President of Global Vaccine Manufacturing for Merck Sharp & Dohme, gave the following view, "Carlow is centrally located and has an excellent Institute of Technology, capable of supplying the necessary skills that we require."

IT Carlow develops and maintains links at all levels with commercial enterprises, industries, statutory bodies, state agencies and international organisations in order to create economic development through technology transfer and education. In Ireland, the employment rate for the population at large is currently 61% (15-64yrs) while the employment rate for graduates is currently at 80%. For IT Carlow graduates, the employment rate is significantly higher again - 93% at graduation and rising further to 96% within six months of graduation.



Research, Development and Innovation (RDI)

Research, Development and Innovation (RDI) is an integral part of IT Carlow's activities and a vital aspect of the interaction of the Institute with industry and other HEIs, both nationally and internationally.

IT Carlow's strategic research areas are Bioenvironmental technologies (EnviroCORE); Product design and innovation (DesignCORE); Interactive applications software and networks (GameCORE) and Health sciences (HealthCORE)

IT Carlow is also building research capacity in Advanced Security Technologies (SecurityCORE) in association with the Irish Defence Forces. The newest Centre of Research & Enterprise (CORE) is EngCORE which provides an umbrella for the diverse research interests of the School of Engineering and acts as a focal point for the exchange and development of research programmes in relation to its main thematic areas; Applied Mechatronics, Circuits and Systems and the Intelligent Built Environment.

The mission of the Institute of Technology Carlow to Engage, Learn, Challenge and Innovate is articulated through an educational environment and context where learners pursue studies in higher education and research up to doctoral level. Through a culture of enquiry, innovation and excellence, IT Carlow challenges its learners, staff, global collaborative partners and other stakeholders to create, apply and share knowledge and values in a supportive and vibrant university-level Institute. Engagement with business, government, community and voluntary sectors defines the IT Carlow's leadership role in development of our region and, indeed, our nation. The opportunities for idea generation, knowledge production and knowledge exchange, through the co-location of specialised multidisciplinary research facilities and personnel, with a range of high quality research, commercialisation, enterprise development and postgraduate support services.

Property Options & Business Solutions

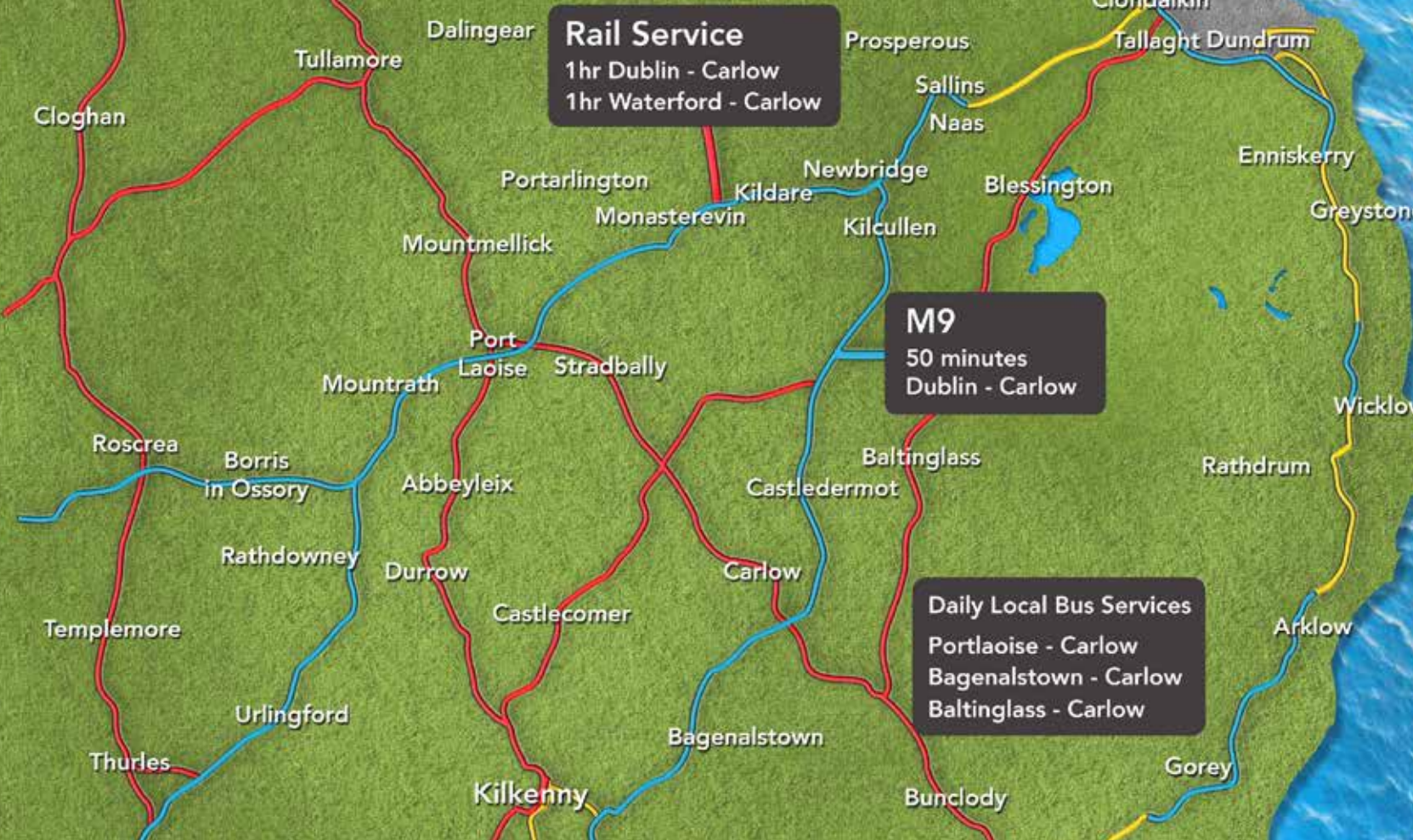
County Carlow has a portfolio of property options designed for your business needs. From large industrial to traditional office accommodation, County Carlow can provide you with a property solution that suits the needs of your business.

Our economic development team in Carlow County Council provides the following services to assist companies to invest in County Carlow:

- Facilitate Business Tours & Networking Opportunities
- Facilitate meetings with Higher Education Institutions
- Facilitation of Planning & Development Meetings
- Development of Property Options Data
- Advice on State Support and Signposting to relevant contacts

For international companies we work in partnership with IDA & Connect Ireland.





Visiting Carlow

- Immediate access via M9 Motorway
- Full rail service into Carlow from Dublin and Waterford
- 22 Buses from Dublin to Carlow
- Daily local bus services from Portlaoise, Bagenalstown and Baltinglass
- Less than 1 hr Dublin, Wexford, Waterford

County Carlow

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