

Enterprise Europe Network (EEN) Developing International Sales and Partnerships

15th September 2016, Errigal House Hotel, Cootehill, Co. Cavan

This practical morning information workshop, hosted by Local Enterprise Offices Cavan and Monaghan, will explore exciting business opportunities in the international marketplace and provide local businesses with the opportunity to access Enterprise Europe Network, your link to new overseas connections.

- Buy and sell overseas
- Make new connections with customers and suppliers, develop new partnerships
- Source new innovative technologies and solutions for your business

Attending businesses, who pre-register, will have the opportunity to have a one-to-one consultation at this event. One-to-one meetings will focus on how your business can access EEN to develop international sales and partnerships. Following the one-to-one meetings, those who wish to engage with the Enterprise Europe Network further, will be able to avail of specialised mentoring to assist in the process.

AGENDA:

- 8.45am Registration, Tea/Coffee/Scones
- 9.00am Welcome & Introduction – *Marcella Rudden, Acting Head of Enterprise, LEO Cavan*
- 9.15am Enterprise Europe Network - How does it work? – *Eileen Kelly, Enterprise Europe Network Co-ordinator, LEO Donegal*
- 9.30am Identifying potential opportunities for your business to trade internationally – *Shane Meehan, Brilliant Red Ltd., consultancy*
- 9.45am Tea / Coffee break & Networking
- 10.00am One-to-one meetings commence
(There will be a number of EEN experts on hand to meet with you)
- 13.00pm Close *(depending on numbers for one-to-one consultations)*

FREE TO ATTEND, PRIOR BOOKING ESSENTIAL

To avail of mentoring, pre-registration and full event attendance is required

Register at www.localenterprise.ie/cavan /Tel: 049 4377200/Email: localenterprise@cavancoco.ie