

| MENTOR PANEL - 2023-2023 | | | |
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| Business Name | MENTOR Name | Profile | Contact Address |
| WJ Kelleher & Associates | Joe Kelleher | Joseph Kelleher BSc, MBA, is a management consultant with over 20 years' experience. He is the Principal of WJ Kelleher & Associates. His expertise and knowledge of assisting both early stage and established businesses, helping them develop their business plan in order to grow and develop. | jkelleher@wjka.ie |
| House of Mannequin | Ravi Dabur | Ravi Dabur is a serial entrepreneur, with two decades of working with businesses globally. After founding her first business in 2007, she went on to sell the company ten years later and now works exclusively with SME's to develop and scale their businesses. | rdabur@houseofmannequin.com |
| The Discovery Partnership Bilby O Connor | Veronica Murphy | Veronica Murphy has over 22 years of combined experience with international and indigenous companies in a number of sectors. Veronica has held positions in Ireland and internationally at senior leadership roles in General Management/Manufacturing Operations, Supply Chain and Logistics, Human Resources and International Exporting and Sales. | vmurphy@discoverypartnership.com |
| Disrupt Enterprises | Al Turban | In-depth of industry experience and proven track record in: Assisting businesses to develop and deliver innovative products and services for the global market / Creating and managing strategic business plans / Identifying start-up ventures and developing SME's / Guiding businesses to exploit new technologies to optimize profitability and to keep up with digital transformation / Identifying business to solve complex problems. Academic Achievements: PhD and MA in Human Development and Organizational Systems/ BA in Business Management / BCCA in Electronics Engineering | al@disruptenterprises.com |
| Jamie O Leary Consulting | James O Leary | Experienced Business Mentor & Management Consultant with a track record of business performance improvement. I have 30 years senior management experience of improving organisational performance / provide business support to small organisations grow their revenues and profit. I also help under performing organisations improve their position. | jamie@jamieoleary.com |
| Marketprgn | Denise Kennedy | An experienced business strategist and marketer. Denise Kennedy helps companies optimise their customer base, reach new markets, and develop new products. Working with SMEs and Blue Chip companies, Denise has designed and executed business development strategies into the Domestic, European and United States markets. A graduate of UCC, Denise holds a Bachelor of Commerce, M.Sc. (Economics) and a Postgraduate Certificate in Corporate Services from UCC. | denise@marketprgn.com |
| Royce Holding | William Balowen | 25 years' experience in areas such as HR Structures (Organisational Design, Organisational Structure, Organisational Development, Competency Frameworks, Grading Structures and Recruitment Processes) Organisational Culture & Systems Change, Organisational Efficiency, Business Management, Quality Management, Human Resources, Health & Safety Management, Business Excellence, Operational Excellence, Learning & Development, and Enterprise Risk Management | william@royceholding.com |
| Lucy O'Donoghue Consulting | Lucy O'Donoghue | Lucy is the founder of Lucy O'Donoghue Consulting, a boutique agency in Cork. With over 25 years of experience, Lucy has a strong record in mentoring start-ups, established companies, business owners and their teams in new business development, strategic planning, project management, marketing, communications, public relations, writing business plans and setting content for social media campaigns, for new marketing material, website and blogs. | lucy@lucyodonoghueconsulting.com |
| Accelerating Performance | Caitlin Conroy | Public sector company business. Her focus is on strategy, report, marketing. Business aligned to business growth domestically. Internationally. Her passion is in new market development, building strategic innovative solutions, customer focused strategies, revenue strategies and gap analysis aligned to operational growth. She will soon also be a Lean Six Sigma qualified (University of Limerick) | caitlin@acceleratingperformance.com |
| Midland Business Training | Sean Ryan | Sean Ryan joined Midland Business Training full time in 2004 following 10 years as CEO of Offaly County Enterprise Board which was the previous agency of the local Enterprise Office. Prior to CEO position Sean was the senior HR officer with a large local authority. He holds a MBA in Business Studies and HR from DCCU. Since joining MBT he has delivered training programmes directly to the SME sector and delivers extensive business mentoring and advice on behalf of local enterprise offices. | sean@midlandbusiness.com |
| Asking Policy marketing | Asking Policy | Asking Policy has over 25 years technology marketing experience. Since 2007 Asking has been working with start-ups and small and medium sized software companies. Asking has created and implemented marketing communications projects with national and international clients including Fitbug Technologies and Savanagates. She is on the E.U and Eire network IED group. | askingpolicy@askingpolicy.com |
| Blueprint Solutions | Theresa O'Connor | Director of Blueprint Solutions, Theresa O'Connor has over 25 years of business management experience within the Service Sector. She has frequently been described as the 'great multi-tasker', the 'glue that brings everything together' and the person that gets things done. Theresa works when given a challenge and has the passion and drive for | theresa@blueprintsolutions.com |
| Maash Ring | Maash Ring | Maash Ring is a business coach, trainer and mentor working in product development, marketing, branding, sales and consumer motivation. She has worked in all business sectors including food, tourism and retail and has specialised in the craft and gift sector having guided businesses with sales, marketing and export strategies. | maash@maashring.com |
| Business Writing | Julie Dowson | 35 years' business experience, 13 years on the mentor panel for Enterprise Ireland and multiple IED's, 13 years delivering start up and business development training, insightful, personable, empathetic and practical approach and high strength verbal capacity to create manageable workable strategies for clients | julie@businesswriting.com |
| Aggra Management Consultants | Simon O'Connell | Simon has spent 15 years working for world leaders, IBM, Nestlé and in Germany and the USA. I have had senior management and directorship roles in billion-dollar and million-dollar businesses. I taught International Market Entry at post-graduate level at UCC. I have worked continuously for E.I. for the past 10 years. | simon@aggra.com |
| K-Innovation | Justin Kearns | Justin Kearns is a business & technology consultant with 10 years experience in technology & entrepreneurship and is skilled in taking innovative concepts from inception right up to becoming a growth stage enterprise. Justin is an expert on all digital technology and trading online and holds a post grad in Innovation & Entrepreneurship and has extensive experience mentored with local authorities & economic development companies. | justin@k-innovation.com |
| Alma Brennan Public Communications | Alma Brennan | Alma is a key member of the Public Communications digital team and is responsible for managing and creating content for many social media accounts across various sectors, from the food industry to the finance industry. This work also includes the planning and execution of competitions and online advertising campaigns. | alma@almbrennan.com |
| Greg Cahill Public Communications | Greg Cahill | He is the Managing Partner of Cahill and he also oversees the Digital team. Greg works with clients on their Communications Strategies and he develops social media strategies and implementation plans for clients and supports them with the Public media team. | greg@gregcahill.com |
| Joshean Bane | Joshean Bane | He is a start-up and strategic marketing expert with 25 years experience in creating sustainable businesses from the smallest of ideas. I help companies realise their value propositions and marketing strategies by testing their assumptions in the real world and finding successful, scalable business models faster and cheaper. | joshean@josheanbane.com |
| Maybury marketing | Janine Maybury | Janine Maybury, Managing Director at Maybury Marketing Ltd., is an experienced Consultant and Mentor with expertise in travel and tourism, event management, revenue management, marketing, digital and print media and PR. Self-employed for 15 years, Janine has directly assisted businesses to create marketing and business continuity plans that combine these elements. | janine@mayburymarketing.com |
| Asking Policy (The Discovery Partnership) | Asking Policy | Asking Policy is a B.A. in Design & Theatre Studies and an MA in Public Relations with New Media. Asking is a Communications Consultant with the Discovery Partnership specialising in Digital Marketing Strategies, Public Relations Initiatives, Branding and Reputation Building and Management, and Media & Influencer Engagement. | askingpolicy@askingpolicy.com |
| Laughed Marketing & Communications | Ray Loughan | Have worked in the marketing/communications area for over 25 years. 16 years of heading an in-house marketing/communications function and five years managing client marketing & communications strategies with my current business. | ray@laughed.com |
| Alceda | Alan O'Meara | Alan has excellent information design skills and practical experience in working on commercial design. Alan specialises in branding, graphics and getting businesses online, building marketing strategies and ad campaigns to enhance business online. Alan has tested and developed his skillset and craft gaining a reputation for delivering effective design solutions. Alan has worked on many projects which have earned him awards, corporate branding, experience based, online systems with excellent customer feedback, for many different sectors. From education, food, insurance, recreation. Brian Torney M.A. B.Sc. is the Managing Director of Communications Hub which specialises in public relations and digital marketing support. She works with SMEs and industry groups to help develop and promote their brands both offline and online in a cost-effective and efficient manner. | alan@alceda.com |
| Communication Hub - Brian Torney | Brian Torney | Brian Torney M.A. B.Sc. is the Managing Director of Communications Hub which specialises in public relations and digital marketing support. She works with SMEs and industry groups to help develop and promote their brands both offline and online in a cost-effective and efficient manner. | brian@communicationhub.com |
| IED PR | Carvy Ann Leary | Carvy Ann is a communications specialist with a demonstrated history of working in the public relations, marketing, event management, corporate coaching, training and communications industry. In a mentoring and coaching capacity Carvy Ann has worked with IED in both Tipperary and Carlow in the past. | carvy@iedpr.com |
| Gore Communications | Edwina Gore | A strategic communications professional with over 20 years high level experience in Marketing, PR (both in-house and agency) and internal communications across several industries (financial, IT, utility, travel). I help organisations communicate with impact through my media/PR and Communications. I also work with SME Revenue Ireland and Network Ireland voluntarily. | edwina@gorecommunications.com |
| Christine Duggan | Christine Duggan | Christine Duggan is a PR professional with 15 years experience in communications across a broad spectrum of sectors. My approach is creative, working with clients to stand out from the crowd. | christine@christineduggan.com |
| Boya Communications | Sarah-Jane Boya | Business Development Consultant - From Start-Up ideas to New Product Development Approved Mentor for IED Local, Northern Ireland Experienced IED Trainer, Trainer with Local UED, M1 Skillnet and to a range of public & private clients | sarah@boya.com |
| Platinum Brand Communications | Laura Curtis | I'm a highly skilled and well-trained professional, with extensive experience in developing marketing communications strategies. With twenty five years' experience providing an excellent standard of work, possessing exemplary people and project management skills, pride myself on being a proactive, committed, and supportive partner to the business I engage with. | laura@platinumbrand.com |
| Gerraine Connolly | Gerraine Connolly | An energy customer focused and motivated professional with a proven track record in project managing, strategic planning, customer insights, marketing planning, data analysis, and people management. Applying this extensive experience, she strives to ensure winning results are achieved while meeting deadlines in a fast paced and ever-changing environment. | gerraine@connolly.com |
| Data Asset Limited | Adam Ward | Energetic, motivated and dynamic IT professional with excellent strategic, analytical and data management skills. Extensive experience having worked across multiple industries and is also a qualified Salesforce.com administrator. An experienced leader and excellent people manager with over 20 years' experience both in Ireland and abroad. | adam@dataasset.com |
| HMC Global | John Hanan | As an experienced Director with a demonstrated history of working in the international trade and development industry, John Hanan has spent the last 33 years in a variety of sales and leadership roles. John possesses strong expertise in Business Planning, Sales, Export Development, Start-ups, and Leadership | john@hmcglobal.com |
| DK Consulting | Dawn Keating | Globally experienced sales manager and mentor who assists brands develop business plans and implement sales growth and business development strategies. Broad expertise across premium consumer goods, retail, B2B, Direct to Consumer and Digital sales channels. From Cork, have worked and lived in Europe, Asia & North America. | dawn@dkconsulting.com |
| Patrick Buckley | Patrick Buckley | Patrick has over 25 years' experience working within the water sector in Ireland, UK, and Middle East. He has been a Director and shareholder/Representation on the EPS Group board since 2008 and Managing Director since 2016. Patrick is an active triathlete enjoying competing with both middle and long distance. | paddy@patrickbuckley.com |
| Agara Finance Limited | Gabriela O'Mahara | Gabriela is an ACCA qualified accountant with 15 years post qualification experience. As MBT mentor she has delivered consulting and finance services to SMEs. Gabriela works directly with business owners to make them successful and has established the finance function for several award-winning, export focused Irish companies. | gabriela@agara.com |
| The Discovery Partnership Bilby O Connor | Bilby O'Connor | Over 25 years in the business consulting and mentoring sector. He is widely acknowledged from client feedback that Bilby has developed a strong reputation for being an excellent communication skills as well as having strong interpersonal and relationship building skills. He has taken personal responsibility for his own professional and personal development as it is an area that he encourages his clients to continuously work on. He philosophy is do as you, not do as it says and leads by example. There is a strong evidence from client feedback that he has the ability to lead individuals and teams to deliver. | bilby@discoverypartnership.com |
| Agna Business Development | Fran O'Sullivan | Chartered Accountant, previous mentor with Cork City IED, ongoing mentoring/support to small companies. Previous external team mentor with IRI. Extensive experience of project evaluation, central reporting and implementation. Experience in start-up and business growth. Extensive general and financial management and business development experience in retail and services. | fran@agna.com |
| Pinnacle Limited | Neville Carroll | As a qualified Chartered Management Accountant with 25 years' experience in various business sectors from large corporations to small and family business. The right commercial advice is essential when business has plans for growth my passion is helping companies gain the confidence to take action to reach their stretch goals. | neville@pinnacle.com |
| B2B Business Cost Management Limited | John McManus | My experience to date: - Operations Engineering Manager - Quality Manager | john@b2bbusiness.com |
| Dennis Casey | Dennis Casey | Dennis has the knowledge and experience to support you in a broad range of areas, including the following: business planning / financial projections, business management, business expansion, writing of business plans, revenue planning, supply chain management, competing grant applications, competing Microfinance Ireland applications, and the basics of getting your business up and running. | dennis@casey.com |
| Custom Trade Solutions | Baran Dany | Specialist in Customs/Trade Compliance, BREXIT Customs Planning, Customs Audit and Authorized Economic Operator Certification. | baran@customtrade.com |
| Collinswee Moorea (Thea Collamore & Co.) | Don Collamore | Don Collamore is a Chartered Management Accountant and High-Performance Business Mentor with extensive Irish and international commercial experience. His key strengths are in management and leadership for business growth, strategic development and execution, coaching and mentoring in scaling-up SMEs. | don@collamore.com |
| Keith Barry Coaching | Keith Barry | With over 20 Years in the Financial Services sector and over 5 years working in private industry at a senior level, I have an in-depth and first hand knowledge of the challenges faced by business, the pressure they are under and the limiting factors in which they often have to operate | keith@keithbarry.com |
| Across Borders Consulting Hil Martin Agency | CharaMcCarthy Hil Martin | Across Borders Consulting Limited is a company specialising in the provision of national and international trade advisory services. Our team have | chara@acrossborders.com |
| Nis Free Road Safety Auditing | Sibhán Ni Lútha | Sibhán has 25 years' experience in Product Development, Quality, Manufacturing, Auditing and Training in food manufacturing, food ingredients, food service and other sectors from small scale artisan to global multinational companies e.g. Kerry Group, Pfizer Aisla Electrical/Quest International (Now Kerry) | sibhan@nisfree.com |
| Bulfinch Marketing | Conor Hyde | Conor Hyde has over thirty years business management and Marketing experience having previously held senior management positions with Golden Vale, Kerry, & Geirgield Co-op. Conor has successfully managed 6 of Ireland's Top 100 private brands. Conor founded BULFINCH in 2003 to service a growing demand for expert, best practice, business marketing support for owner-managed SME companies and international brands. Learn further at: (Conor specialises) www.bulfinchmarketing.com which specialises in over 45 countries internationally since 2014. Talking O'Donovan is a food and drink sector specialist who provides a range of commercial services within retail and food service sectors for mentoring and other stakeholders, primarily in the SME and start-up sector. | conor@bulfinch.com |
| Ulthana - Tullah O'Donoghue | Ulthana - Tullah O'Donoghue | Ulthana - Tullah O'Donoghue | ulthana@ulthana.com |

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| Foodshare Consulting | John Caffier | Foodshare Consulting is a Food Innovation consultancy helping companies design and develop new products for the retail/foodservice markets. This is built on over 20 years' experience in industry by Dr Caffier. We work on Innovation Market Intelligence/Strategy/Business Models, Nutrition/Health Claims/Testing We also work with companies to secure funding for startup formation, feasibility, growth. | http://www.foodshare.com/high-impact-business-consulting/ |
| Tracy Daly | Tracy Tracy | Food Business Coach and Mentor for the Casual Dining Sector | http://www.tracytracy.com.au/food-business-coach/ |
| James Burke & Associates | James Burke | James Burke is Ireland's leading Independent Food service advisor who is an experienced senior executive with over 20 years knowledge in the FMCG sector. Proven ability in delivering quality results and excellence through expert planning & professionally managed teams. A strategically focussed thinker with excellent interpersonal and problem solving skills. | http://www.jburke.ie/ |
| Dennis Henly | Dennis Henly | An experienced executive across the Irish and International markets who has specialised in strategic, business transformation, market share growth and mentoring colleagues. An enthusiastic & passionate leader, driven by delivering results through a high-performance culture. | http://www.dhenly.ie/ |
| Walsh Management Consultants | Micheala Walsh | Micheala is a recognised leader in the food industry, she led Realworld through substantial growth from €7m to €50m with rapid expansion into Europe. She also held a group executive director role for M&M Walsh Group. She is a Chartered Accountant and worked for 6 years for PwC/Mercer/Capgem. | http://www.walshmanagementconsultants.ie/ |
| DIANE CONSULTING | Alan Coane | Alan has 20 years of experience in building successful/brand business internationally across start-ups, SMEs and multi-national enterprises. From iconic brands such as Guinness, Baloney, Cadbury & Mori, to Irish start-up spirits & brewing companies across global markets including Asia, EMEA, UK, Canada & the US. | http://www.dianeconsulting.com/ |
| Human Resources | Aunt Caren Mansfield | HR Services for Companies with expertise in Recruitment, Training, Employee Wellbeing, Career Planning/Excellent reputation in providing highly effective Coaching & Mentoring support. | http://www.humanresourceshr.com/ |
| The Irish Suite | Cecilia McElroy | Cecilia McElroy has a Masters in Human Resource Management from the University of Limerick, has completed Train the Trainer training and is a Manual Handling Instructor and is a trained personality and aptitude assessment provider. Cecilia is CPD accredited and is a member of the Institute of Personnel. Cecilia has over 23 years' HR experience from the Conno Group (ill comprising Sunbeam, Centra and New Horizons) & Kerry Group. In January 2015 Cecilia was appointed as an Adjudicator to the Work Place Relations Commission. In February 2015, Cecilia was appointed to the HRD Panel. | http://www.theirishsuite.com/ |
| 2020 HR | Brendan Foley | Alan is a highly skilled HR professional & Owner of 2020HR, with two decades of experience, utilising his techniques of people management in the workplace by providing positive, dynamic feasible solutions. | http://www.2020hr.com/ |
| Autie Brennan | Autie Brennan | Autie is a qualified coach and holds a Post-graduate diploma in Leadership. She works with small and medium sized business to improve work effectiveness. She offers speaking, coaching, training and mentoring with a particular interest in work-life balance, employee time and retention, staff motivation, success in leadership and broader operations. | http://www.audreerobertson.com/ |
| Figure UAC | Allyson Hayes | An Operational Case Management Consultant, Allyson English has extensive, practical and business knowledge of a wide range of business sectors. Ten years industry experience in Operations, operations, Manufacturing, operational, customer care, experience in Customer Relationship Management etc. | http://www.figureuac.com/ |
| Lean Green Services | Derek Horgan | As an Enterprise Ireland approved service provider, we need cross functional support for critical projects, delivering transformational change within a business. Services are provided by senior management teams, individuals and business units. Clients include Apple, Mulligan Group, Lays Healthcare, Windsor Motor Group and the Western Development Commission. We also provide Mentoring Services to Mayo LEA. | http://www.leangreen.com/leangreen.html |
| GDPR Audits | Margaret Julian | These 18 years working in the financial sector Margaret has expert knowledge of regulatory compliance requirement. Since starting GDPR Audits, I have been helping businesses in their compliance with GDPR and data protection legislation both Ireland and abroad. I have excellent project management skills and work to ensure clients and businesses are protected and fully compliant in the way they collect data. | http://www.gdpraudit.com/management-uk.html |
| EarthRoute | Naal Mohamud | 25 years experience from large corporations, SMEs, technical consultations and start-ups. An in-depth knowledge subject matter expert in the circular economy and sustainability as expert advisor and evaluator to European Commission. Mentor and coach to ERC funded start-up through ICI Innovative Agency for SMEs. Through subject matter | http://www.earthroute.com/ |
| Green Hospitality Programme (Hospitality Innovation Development M&M), Direct Business Support (Direct Impact Coaching) | Maurice Bergin Geoff Dooley | Since 2008 I have operated as an environmental management consultant with a particular focus on Resource Efficiency and have assisted hundreds of micro, small & medium companies achieve savings by adopting environmental sustainability. As a micro business owner for 20+ years, I also bring a deep understanding of the challenges owners and managers face. | http://www.greenhospitalityprogramme.com/ |
| Francis Consulting | Alan Pearson | Geoff is a highly regarded leader, consultant and coach, working across a broad range of business activities, he is recognised for his strategic insight, systemic focus and his ability to initiate and manage projects across several sectors. He has extensive experience of working in complex and ambiguous environments with excellent engagement, facilitation and collaborative capabilities and a proven ability to lead change. | http://www.francisconsulting.com/ |
| The Tourism Space | Tina O'Dwyer | Having worked in senior level positions for almost 20 years I set up my own Sales & Marketing Consultancy business in 2014. I assist businesses in the development of their sales and marketing strategies, focusing on business growth development, brand strategies, digital marketing strategies, proactive sales registration. | http://www.thetourismspace.com/ |
| John Foley | John Foley | This O'Dwyer is a professional coach, mentor and trainer specialising in tourism. Tina founded www.thetourismspace.com, an online training and networking platform for tourism business owners and managers. She works with individual business owners and managers and also partners with national and local authorities, representative bodies and destination partners. | http://www.thetourismspace.com/ |
| Anna Healy | Anna Healy | Anna Healy is a Mindset & Confidence Coach for business owners. An experienced Manager, her approach to practical, grounded and solution focused. Anna has successfully started two businesses and now regional marketing positions for 20 years in the UK and based now in New York, I returned to work Cork 2 years ago, where I've also been providing marketing support to local businesses. I also deliver the Start Your Own Business Programme with Business IQ for Local Enterprise Offices. | http://www.annahealy.com/ |
| WIGOR MARKETING | Mare Wiseman | Having led senior marketing positions for 20 years in the UK and based now in New York, I returned to work Cork 2 years ago, where I've also been providing marketing support to local businesses. I also deliver the Start Your Own Business Programme with Business IQ for Local Enterprise Offices. | http://www.wigormarketing.com/ |
| DAVY VENTURES LTD | Brendan Daly | Technology Strategist and Serial Entrepreneur with an engineering background and a passion for emerging technology. Founder and Managing Director of Davy Ventures. Currently leading artificial intelligence, hyper automation, search analytics, and machine learning initiatives to reduce operating costs, increase compliance, and improve customer satisfaction for key clients. | http://www.davyventures.com/ |
| Bourke Consulting | Caroline Bourke | Senior Human Resources Consultant – passionate about assisting SMEs achieve their people potential. Over the course of my career I have worked as a Senior HR Leader within a wide range of industrial locally and abroad, assisting organisations through significant operational and organisational growth. Hold a Master's Degree in Strategic Human Resource Management and am an accredited member of the CIPD and CIPHR. | http://www.bourkeconsulting.com/ |
| AJUN (2020) LTD (IA AIDED) BODEN | Aiden Boden | Creative, accomplished and experienced entrepreneur in Fashion Design. Design professional with strong leadership, project management and interpersonal communication. Experienced Mentor in Product Design & Development to diverse demographic. Advocate for sustainability. Committed to fostering creativity and design skills to strengthen Ireland's reputation as a global leader in the Creative Industries. | http://www.ajun.com/ |
| Dore Media | Michael Dore | Michael Dore has over 20 years' experience in the Agri-Food sector. Michael has successfully mentored sales teams and industry stakeholders during his career. Michael holds a Masters degree in Agricultural Economics from UCD. Michael is an experienced & Skilled Worker and a Diploma in Management Studies from UCD. | http://www.doremedia.com/ |
| Odyssey Ltd | Jada Larkin | Bodie Larkin is an entrepreneur, manager, mentor, and author, with over 20 years' experience across multiple business sectors and countries. Enna has a proven track record in scaling businesses, providing product, customer development, sales, finance, and stakeholder engagement. Todd is also an experienced business mentor and leadership coach. | http://www.odyssey.com/ |
| Nadine Lower Consulting | Nadine Lower | Nadine Lower has over 25 years' experience working with SMEs across all sectors, throughout the UK and Ireland. Nadine's wealth of experience enables her to specialise in Tenders and Procurement; Importing and Exporting; Sales Development; Project Management; Business Development; Training and Coaching. | http://www.nadinelower.com/ |
| Cara Brogan Coaching | Cara Brogan | Holistic Business and Marketing Mentor / Web Designer I have done over 200 hours of 1:1 start sessions in the last 6 months. I focus more things I work with people in sessions are Marketing/Social Media, Pricing, Creating Offers, Business Model, Creating Online Courses, Time and Task Management as a business owner. I have taught a course called "Start your Coaching Business" to 12 participants where I taught Business Model, Niche, establishing a web presence and tasks for business. I focus on a business membership group called "The Holistic Business Collective" for 6 months where I coached weekly in a group context. I focus more things I work with people in sessions are Marketing/Social Media, Pricing, Creating Offers, Business Model, Creating Online Courses, Time and Task Management as a business owner. I have taught a course called "Start your Coaching Business" to 12 participants where I taught Business Model, Niche, establishing a web presence and tasks for business. | http://www.carabrogan.com/ |
| Maria Coakley Coakley Project Services | Maria Coakley | Maria Coakley from Coakley Project Services works collaboratively with start-ups and SME's to explore practical sales and marketing solutions to grow their business. The specialist in the areas of SME Strategic & Business Planning, Sales Lead Generation & Marketing, Internationalisation & Scalable Sales processes. She has a passion for entrepreneurship, professional development and transforming ideas. | http://www.coakleyproject.com/ |
| Spectrum Display | Lisa McCarthy | With over 20 years experience of Visual Merchandising and Display, my training will provide more enterprise clients with the training, tools and techniques to display their products and services with eye catching displays that can increase sales, improve operational and provide training for their own staff members. | http://www.spectrumdisplay.com/ |
| Alpha Degree Consultancy | Daugh Manganen | Food & drink business development and innovation specialist with over 25 years' experience working with off-trade, SME and large producers from start-up through growth to export. Daugh previously worked for the Kerry Group (Ireland, Turkey) and Premier Foods (Ireland, Denmark). He has written a book "Market Size: The Essential Guide to Selecting Your Own Food Business - Food 566," is published by Oak Tree Press (UK). | http://www.alphadegree.com/ |
| Joe Regan | Joe Regan | Commercial leader with international experience with "start up" and established hi-tech, technology & software businesses. Passionate about new ideas innovation and the possibilities of how they could be used in the future. I've read, challenge the traditional, create the future which drives my daily agenda. | http://www.joeregans.com/ |
| Clair House | Clair House | Clair House (IAG Food Science & Technology) is a qualified Food Safety Consultant, Trainer & Auditor with over 20 years experience in the food industry. | http://www.clairhouse.com/ |
| Fusion Performance | Dennis Lordan | My name is Dennis Lordan and my company's name is Fusion Performance. My role within the company is elite performance coach. My professional achievements to date include working with a state performance and senior fitness start-up company - I am now passionate about improving and working with high performance individuals and teams. | http://www.fusionperformance.com/ |
| Cecilia Murphy Coaching | Cecilia Murphy | Cecilia is a national award winning entrepreneur in both UK & grown in SMEs. She is still running her food business in underdogs in the challenges business owners face. Cecilia believes in the importance of having goals & helps clients to develop a roadmap to achieve them, including system s & process & financial review. This is done with empowerment in a safe & confidential environment. Cecilia has been called inspiring & courageous clients to develop their confidence & leadership skills. She also has a monthly business column in the Farmen Journal. | http://www.ceciliamurphy.com/ |
| Greenfields | Edward Bourke | Greenfields Consultancy enables business launch into export markets successfully. We work on key Sales & Marketing functionalities of your business, in order to perform at the highest level. Much of my work and global travel has been in the EU, UK, Eastern Europe, USA, Canada, Central and South America, South East Asia, parts of Africa, Australia and New Zealand. As a result, I have a good ability to work with people of many nationalities, cultures and different environments. | http://www.greenfields.com/ |
| McElroy | Anna Ryan | Melissa O'Donoghue business affairs specialist across multiple business sectors, marketing plans, stakeholder communication, revenue performance and training. | http://www.mcelroy.com/melissa-odonoghue-1398198 |
| Quinn Business Solutions | Neil O'Brien | Entrepreneur and mentor of start-up and scaling companies in the areas of finance, sales and marketing. | http://www.quinnbusiness.com/ |
| Spirite Innovation Limited | Stephen Wilson Nuala Doran | He offers better balance a combination of the individual way of doing business. We believe Ireland is a great place to do business particularly with the benefit of building close relationships with customers and suppliers alike. We believe that relationships are the most important element of conducting business. Spirite believes the sky is the limit in relation to what can be achieved. We celebrate innovation and ingenuity, the level of creativity at Spirite, we provide a wide range of services, ranging from website design, graphic design and print, to more holistic services such as hosting, website maintenance and security. | http://www.spirite.com/stephen-wilson |
| New Arch Coaching | Nuala Doran | Detailled and effective manager, trainer, mentor and entrepreneur with experience in the areas of Communications, Marketing and Market Development. Strong background in a variety of sectors including design & e-commerce development, retail, hospitality, further education and financial services. Qualified communications and organisational skills with an energetic and receptive approach. | http://www.newarch.com/nuala-doran-7420256 |
| Yvonne Scully & Associates | Yvonne Scully | Yvonne Scully, MBE (FIC), (MBA (FIC)) is a Business Consultant, Food Entrepreneur, Business Angel Investor, Finance and Investment Banking background and is on the following panels: Enterprise Ireland (E) Business Growth Advisor on Business Strategy, Sales and Marketing; (E) Strategic Consultancy Panel; (E) mentoring panel; Programme mentor and trainer on the LEADER Bus/Supervolvo Food Academy programme; Export Development Consultant for (E) Dublin City, South Dublin and Fingal; Mentoring and training panels of several local Enterprise Offices. | http://www.yvonnescully.com/yvonnescully |
| Brennler Chambareine | Brennler Chambareine | Brennler is an accomplished and driven chief marketing professional and Non-Executive Director with talents in strategic development, defining focus and direction while generating significant inward business value. She is skilled at creating strategies and implementing programs to ensure quality customer, against business aims. Brennler collaborates with actors across the business to create growth strategies in line with overarching business objectives, proactively influencing strategic targets and KPIs. She is an expert in strategic brand communication and interpersonal skills to guide and mentor professionals at all levels. Bold, knowledgeable and committed to excellence, she adds significant value as a Non-Executive Director, Consultant and Advisor with a transformative approach. | http://brennler.com/brennlerchambareine |
| AI&Ed Ltd | Micheala Larkin | Micheala Larkin, business development specialist 25 years, MBA graduate, Published author in Business With Yourself (Open Press), Regional Speaker. Entrepreneur in Residence Catalyst Inc. Member panel 2018 and 2019 awards. 2018 Irish Business Day. Awarded with Silver Certificate for Innovation. Irish Business Awards 2018. Business development with Irish SMEs. | http://www.aiand.com/irishbizboard/ |
| Blue One Consulting Ltd | Rosanna Novelli | A business development advisor working as a navigator, helping identify your North Star, and map a path to it. Strengths lie in stakeholder engagement, building capacity and driving solutions to business challenges in community engagement, public affairs, brand positioning, profile raising, crisis management, strategic planning, marketing, accessibility, diversity, and impact development. | http://www.blueone.com/rosannanovelli/ |
| Martin Sheehan | Martin Sheehan | Successful and proven entrepreneur with extensive experience in Marketing in both Business to Business and Business to Consumer environments. Expert in finding best route to market and in particular how to reach decision makers, retailers and consumer destinations. A specialist in social media. | http://www.martinmcm.com/martin-sheehan-9706876 |