



Business Networking 2014

Connecting people
Creating opportunities

Promoting business in the West

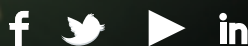
Growing World Class Business from the
West of Ireland

Knockranny House Hotel, Westport, Co.

meetw
Business Networking



November 20th & 21st 2014
Galway Bay Hotel, Salthill





www.meetwest.ie

MeetWest is the largest business networking event in the West of Ireland. Now in its fourth year, MeetWest brings together a wide range of companies from the West of Ireland and further afield to network and to do business.

MeetWest offers participating companies a full day of tailored one to one networking meetings complimented by a wide range of presentations, consultation areas and a networking dinner. The event offers delegates an invaluable opportunity to meet and connect with other businesses.

... a brilliant chance to meet potential customers...

DAY one Schedule

20 November 2014

- | | | |
|-----------------------|--|---|
| 1.00 pm | Registration | |
| 2.00 - 4.00 pm | Building Buying Relationships with the Public Sector | |
| 4.00 - 5.00 pm | Experience the Creative Economy in Galway | |
| 5.00 - 6.00 pm | Taking Care of You and Your Business
Dr. Mark Rowe
Frank Scott-Lennon
<i>in association with KPMG</i> |  |
| 7.30 - 8.00 pm | Networking Reception | |
| 8.15 pm | Networking Dinner
with Guest Speaker Steve Redmond
First person in the world to conquer the Oceans Seven Challenge
<i>in association with AIB</i> |  |

DAY two Schedule

21 November 2014

- | | |
|-----------------|--|
| 8.00 am | Registration and Distribution of Arranged Meeting Schedules |
| 8.45 am | Opening Remarks |
| 9.00 am | One to One Business Networking Meetings |
| 10.40 am | Coffee Break |
| 11.00 am | One to One Business Networking Meetings |
| 1.00 pm | Lunch |
| 2.00 pm | One to One Business Networking Meetings
Ten to One Business Networking Meetings |
| 4.00 pm | Event Close |

Take Care of You and Your Business Consultation Sessions
will take place throughout the day



Building Buying Relationships with the Public Sector

Workshop and panel discussion with procurement officials from a range of public sector organisations, including local authorities, HSE, Galway Roscommon Education and Training Board, NUI Galway and the Local Government Operational Procurement Centre, on procurement processes and the opportunities available for SMEs in the West of Ireland. Facilitated by Dr. Emer Mulligan, BComm, HDip in Ed, AITI, MBS, PhD, Head of the J.E. Cairnes School of Business and Economics at NUI Galway.



Experience the Creative Economy in Galway

Galway has an incredible variety of top quality local artisan produce to delight all tastes. MeetWest 2014 is delighted to showcase this produce, allowing delegates an opportunity to experience the creative economy in Galway while participating in informal networking.



Take Care of You and Your Business

Consultation areas will be available at MeetWest 2014 for delegates to meet with experts in the areas of business finance (pensions, insurance/illness, succession, legal structures, VAT, tax), physical wellness (diet, nutrition, exercise and fitness), occupational health (work surroundings and posture, conflict, work home balance, motivation, staff morale, green business) and psychological well-being (mindfulness and relaxation, stress management, group dynamics).

Speakers



Mark Rowe

Dr. Mark Rowe is a family physician based in Waterford City and is a thought leader in the emergent area of health, happiness and high performance in life. He is a member of "Leading by Design", an invitation only international collaboration of leaders committed to improvements in health through a more effective design of the environment. He graduated from U.C.D. Medical School in 1991 and has recently been appointed to the inaugural Healthy Ireland Council.
in association with KPMG



Frank Scott-Lennon

Frank Scott Lennon has been consulting in the HR space for over 25 years with a focus on the SME sector, trading as HRforSMEs.ie and HRforCharities.ie. Previously, he held senior HR positions in industry. Frank founded the publishing company, ManagementBriefs.com which publishes short books of essential insights for busy managers and has himself co-written five books. Frank completed his M.Sc (Mgmt) at Trinity College Dublin and obtained his PhD from Cranfield University in the UK.
in association with KPMG



Steve Redmond

Steve Redmond is a former London Irish Prop and is the first person in the world to conquer the Oceans Seven Challenge, the swimming world's equivalent of the Seven Peaks mountaineering challenge. To overcome the challenge he swam in open waters off Japan, Hawaii, New Zealand, the Straits of Gibraltar, Los Angeles, England, and Scotland, while contending with plummeting water temperatures, strong currents, injury, the danger of shark attacks and the indescribable pain of jellyfish stings. For his exploits, Steve Redmond was awarded the 2012 "Man of the Year" by the World Open Water Swimming Association after a global public online vote. Possessing a great sense of adventure and an unrivalled relentlessness, determination, persistence and drive, Steve Redmond embodies the spirit of open water swimming, and through his efforts and achievements, he has inspired swimmers worldwide.
in association with AIB

cost

€175 including VAT per delegate.

Includes Day 1 and Day 2, networking dinner on Day 1, lunch on Day 2 and refreshments.

Special accommodation rates are available from the Galway Bay Hotel.
Call (091) 520520 and quote MeetWest to book.

I've attended many networking events over the last twenty years but today's was head and shoulders above anything I've ever attended. The structure and organisation was first class.
Terence Morgan, Area Manager West, Peninsula Business Services

It was great to be a part of such an energetic and vibrant event as MeetWest.
Oonagh Kelleher, Gnó Mhaigh Eo

I found the event very worthwhile and extremely well organised. We have already followed up on some leads and secured orders.
Jayne Langan, MarketingGifts.ie

I met people there who I had been in phone and written contact with for years. As a direct result of MeetWest, our relationships have strengthened, and I expect this to result in very real business over the next few months.
Paul Beatty, Tiforp



For registration and information

E: info@meetwest.ie T: (091) 777111

www.meetwest.ie

Delivered by a partnership for business between:

