

**HAVE YOU A BUSINESS IDEA AND NEED ADVICE,
FINANCE, GRANTS, TRAINING OR CONTACTS?**

ARE YOU IN BUSINESS AND LOOKING FOR OPPORTUNITIES?

Who to talk to...

**SEPTEMBER
10TH**

***Starting or
expanding
a business?***



Find out who you should be talking to:

DATE: WEDNESDAY 10TH SEPTEMBER

TIME: 3 P.M. - 7 P.M.

VENUE: LIT CAMPUS, THURLES

ADMISSION FREE

OFFICIAL OPENING AT 3.00 P.M.

**BY ALAN KELLY TD, MINISTER FOR
THE ENVIRONMENT, COMMUNITY &
LOCAL GOVERNMENT**

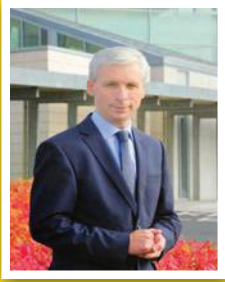
An initiative of Tipperary County Council in partnership with Enterprise Ireland, IDA, Teagasc, LIT, Tipperary Education & Training Board, Tipperary LEADER Partnership Companies, Department of Social Protection and Local Enterprise Office, designed to inspire and encourage individuals considering self employment in all sectors and to inform new and existing business promoters about supports available for business creation and development.



Comhairle Contae Thiobraid Árann
Tipperary County Council

Further information at 0761-06-5000
www.tipperarycoco.ie email: leo@tipperarycoco.ie

FOREWORD



The past year has been a particularly busy year in Tipperary. North and South Tipperary County Councils along with Clonmel Borough Council and 6 Town Councils were amalgamated into a single county authority called Tipperary County Council. In addition the Tipperary Local Enterprise Office (LEO) has been established combining and drawing on the strengths of the former County Enterprise Boards and now located under the umbrella of the Local Authority.

These events have laid the foundation for the holding of the "Who to talk to" event on an all county basis for the first time. The first two "Who to talk to" events held in the Civic Offices, Nenagh and the Thurles Chamber Enterprise Centre were both very successful and the convening of this event on an all county basis will elevate both the reach and depth of the support and advice to existing and potential entrepreneurs in our county.

In addition to the mix of information desks, seminars, workshops and networking, a number of new features have been added this year including:

- Official Opening by Minister for Environment, Community & Local Government
- Keynote Address by Sean O'Driscoll, Chairman & CEO, Glen Dimplex Group
- Business Expo/ Showcase involving 30+ new businesses supported by EI, LEO, LEADER Partnership, LIT etc over the past 2 years
- A retail forum to animate the sector, including a presentation by a retail consultant and the LEO in terms of the Retail Development Programme, Trading on Line Vouchers, training and other supports that we can provide to the sector.

My thanks to all the Members of the Economic Working Group for their assistance and advice. A particular word of thanks to Rita Guinan, Head of Local Enterprise, Tipperary and to her staff for their commitment and work in putting this event together.

Joe MacGrath
Chief Executive
Tipperary County Council

Have you a business idea or are you already in business and need advice, loan finance, grants, or contacts? This event is for you as it will feature funding workshops, over 40 information stands, a new business showcase, an inspirational keynote address and a retail focused seminar with a high profile entrepreneur.

NEW BUSINESS SHOWCASE

Meet Tipperary's new entrepreneurs and early stage businesses - firms set up over the past 2 years. Exhibits will include a sample of new enterprises established in the food, engineering, internationally traded and local services, ICT, software, furniture, tourism and craft sectors.



Comhairle Contae Thiobraid Árann
Tipperary County Council

Oifig Fiontair Áitiúil
Local Enterprise Office



etb
Bord Oideachais & Oiliúna
Tiobraid Árann
Education & Training Board
Tipperary

An Roinn Coimirce Sóisialaí
Department of Social Protection
www.welfare.ie



FUNDING WORKSHOP

The Funding Workshop will run in two parts before and after the Keynote Address.

Over the course of the workshop we will hear from 8 agencies and organisations in a position to support enterprise in Tipperary. The workshop will be chaired by Sinead Carr, Director of Community & Economic Development, Tipperary County Council.

SCHEDULE FOR THE EVENT

- 3.00pm Official Opening** - Alan Kelly, TD, Minister For The Environment, Community & Local Government
- 3.10pm The role of the Local Authority in Economic Development** - Tipperary County Council
- 3.20pm Indigenous SMEs & Export Focused Firms** - Enterprise Ireland
- 3.30pm Enterprise Support & Trading On Line Vouchers** - Local Enterprise Office
- 3.40pm Developing & Scaling the Food Sector** - Bord Bia
- 3.50pm Break**
- 4.00pm Keynote address by Sean O'Driscoll** - Chairman & CEO Glen Dimplex
- 5.00pm Doing business in Northern Ireland** - InterTradeIreland
- 5.10pm Incentives for self employment and recruitment** - Department of Social Protection
- 5.20pm Driving Tourism Growth** - Fáilte Ireland
- 5.30pm Loan Finance** - Microfinance Ireland
- 5.40pm Q&A**
- 6.00pm Re-energising the Retail Sector with Bobby Kerr** - Dragons' Den & Chairman Insomnia Coffee
- 6.40pm Supports available from the Local Authority to boost the sector through the Local Enterprise Office** : Rita Guinan, Head of Local Enterprise
- 6.50pm Questions & Answers / Open Forum**
- 7.00pm Event Close**



Mr Sean O'Driscoll, Chairman and Chief Executive, Glen Dimplex Group

Sean O'Driscoll is Chairman and Chief Executive Officer of the Glen Dimplex Group. He joined Glen Dimplex in 1990 as Group Finance Director, and was appointed Deputy Chief Executive in 1994, Group Chief Executive in 1998 and Chairman and Chief Executive Officer in 2011. Prior to joining

Glen Dimplex he was a partner in KPMG. He is a member of the Advisory Group for the Global Irish Economic Forum. In 2013, he was appointed as an industry partner to the Government's Action Plan for Jobs and as a Member of the National Competitiveness Council of Ireland. He is also a Member of the EU-Japan Business Roundtable. A graduate of University College Cork and a Chartered Accountant, he was awarded an Honorary OBE by Her Majesty Queen Elizabeth II for services to British industry.

This session will be chaired by Councillor Michael Fitzgerald, Cathaoirleach, Tipperary County Council.



Mr Bobby Kerr, Chairman of Insomnia Coffee Company, Entrepreneur, Broadcaster and Dragons' Den Investor

Bobby Kerr is an Irish entrepreneur and businessman. He is the Chairman of Insomnia Coffee and has a variety of business interests in food and hospitality, technology, hardware and exhibition. Bobby Kerr was introduced

to the food and hospitality industry at a young age through his father, who owned the four star Newpark hotel in Kilkenny. In 1999 Bobby Kerr left his role as Managing Director of Bewley's to start PERK Coffee Shops in Dublin, which he then sold to Insomnia in 2003. He reinvested all the sales proceeds and as CEO led the expansion of Insomnia from 17 to 50 shops and increased turnover from €5 to €13 million. Bobby has over 10 Dragons' Den investments across a variety of sectors.

This session will be chaired by Joe MacGrath, Chief Executive, Tipperary County Council.

INFORMATION STANDS

Take advantage of this opportunity to meet with **41 organisations** who may be able to assist you with the development of your business idea or enterprise.

ORGANISATION	EXHIBITOR NAMES
AIB Thurles	Nial Hogan
Bank of Ireland	Christy Kennedy
Bord Bia	Jimmy Corr
Carrick on Suir Business Association (COSBA)	Seamus Campbell
Citizens Information Centre	Phil Wilson & Cecilia Byrne
Clonmel Chamber	Brian Cleary
Cloughjordan Business Network	Oliver Ryan Purcell
Companies Registration Office	Dolores Booth
Connect Ireland	James Steele
Crafts Council of Ireland	Emer Ferran
Department of Social Protection	David O'Donnell & Edel Fitzgerald
Enterprise Ireland	Catherine Hogan
Faillte Ireland	Marie McCormack
Food Safety Authority of Ireland	Vanessa Cooling, Elaine Connolly
HSE - Environmental Health Dept.	Anne Moriarty
InterTradeIreland	Paddy Savage
Irish Exporters Association	Caoimhe Delaney
LIT (Research, Education & Enterprise)	Ciaran Lynch
Limerick/ Clare Education & Training Board (Apprenticeships)	Denis Gleeson/ Patrick O Sullivan
Local Enterprise Office & Trading On Line Voucher Scheme	Eleanor Forrest/ Ita Horan
Microfinance Ireland	Lorna Coleman
Nenagh Chamber	Tom Ryan
Network North Tipperary	Mary Ryan Murray
North Tipperary Food Works	Nuala Ryan
North Tipperary LEADER Partnership	Michael Murray
Office of the Director of Corporate Enforcement	Kevin Prendergast
Patents Office	Marion Corrigan
Revenue Commissioners	Stephen Slater
South Tipperary Development Company	Niall Morrissey
Teagasc	Bill Gleeson, Fiona Lonergan/ Aileen Dowling
Thurles Chamber	John O'Shaughnessy
Thurles Chamber Enterprise Centre & Questum Centre	John Kennedy & Derek Blackweir
Tipperary County Council	Nuala O Connell & Attracta Lyons
Tipperary Education & Training Board	Amy Scanlon & Nora Gubbins
Tipperary Food Producers Network	Pat Whelan
Tipperary Green Business Network	Kate Walsh & Patrick Lambe
Tipperary Micro Business Network	Kate Keating Kellher
Tipperary Tourism	TBC
TIRD & Cashel Chamber	Tim Ryan & Ken Kingston
Ulster Bank	Gareth O'Keeffe
WeCreate Workspace & Fab Lab Services (Cloughjordan)	Anthony Kelly

Presentations / papers will be published after the event on www.localenterprise.ie/tipperary