CORK&KERRY FESTIVAL

CORK CITY HALL









Food Market Summary.....

The **CORK & KERRY FOOD MARKET** is running again on **Sat the 2nd** and **Sun the 3rd of November 2024** in the Cork City Hall. https://corkandkerryfoodmarket.com/

The Cork and Kerry Food Market is one of Irelands largest indoor food Market events, running since 2014.

Giving visitors a unique opportunity to meet over 80 artisan food producers, while exploring, tasting, and learning all about Irelands flourishing food culture, creativity and innovation.

This annual indoor FOOD FESTIVAL features more than 80 local artisan food and drink producers and a daily line up of cookery demonstrations and 'talks' from some of Irelands top chefs and food influencers from **9am to 6pm** each day.

Attendance is once again expected to be over **15,000** consumers over the two days.

FURTHER INFORMATION:

You can also see more information about this event on the FOOD MARKET social media handles and web site below:-

INSTAGRAM: @ corkkerryfoodmarket

TWITTER: @ CorkKerryFood

FACEBOOK: @ Cork and Kerry Food Market

WEB SITE: https://corkandkerryfoodmarket.com/

KEY EVENT STATISTICS:

- >15,000 Consumer attendees over two days
- 80+ Local Artisan Food & Drink companies
- 17+ Cookery Demonstrations By both Local & National chefs (6 each Day Say & Sun)
- 24+ Food Talks Interactive talks with "Meet the Maker" on stage

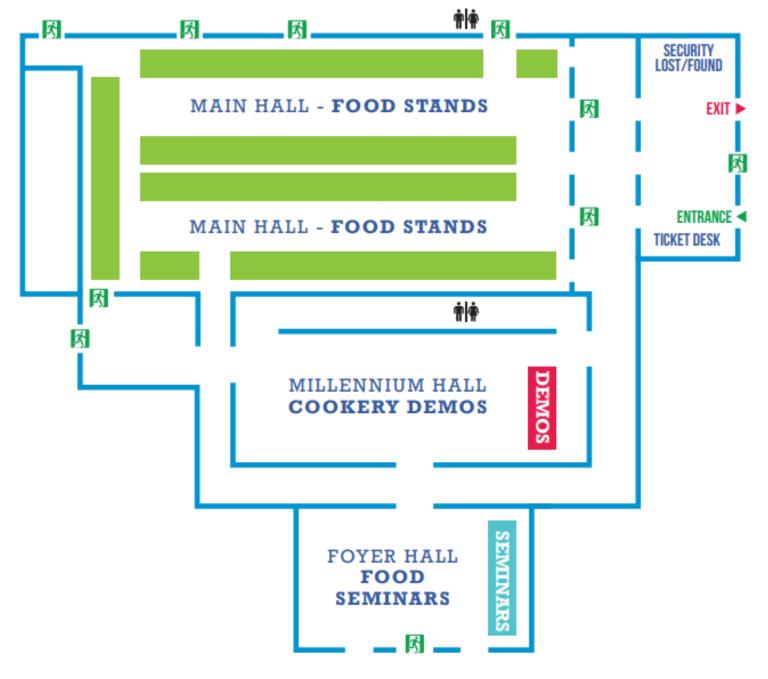
MARKETING CAMPAIGN:-

- 20+ Press articles & Advertisements / 40+ Radio Ads / 100+ Road poster signs
- Radio Advertising campaign....n on 96FM & 103FM
- Press Advertising campaign.....on Examiner, Echo, & local press publications.
- Digital Marketing campaign....On all social media platforms...thousands of 'likes' and reposts on Instagram / X / Facebook
- PR Campaign Across all media channels.
- **Leaflet Drop** Thousands of leaflets distributed around Cork city & county before show.
- Media Partners: 96FM / 103FM & Examiner Newspaper Competitions and Hamper giveaways!

ECONOMIC BENEFITS:-

- **160** Local Food jobs maintained and supported.
- **560 Local jobs** in the Cork region are supported annually by the Food Market event. (See **Multiplier Effect** / Local Premium effect explained below)
- >€200,000+ in food trader sales generated at the event for the LOCAL food economy in CORK.





GREAT FAMILY DAY OUT | OVER 70 STALLS | COOKERY DEMOS | FOOD SEMINARS











17 COOKERY DEMO'S – Some of Ireland top chefs!



Saturday 2 Nov				Sunday 3 Nov			
10:45	Cassie Dolinski	Virago	Tapas	10:00	Brian Walsh	<u>The Cookie</u> <u>Co-Op</u>	Kids Cookies
11:30	Chad Byrne	<u>Brehon Hotel</u>	A Taste of Kerry	10:45	Meadhbh Halton	Meb's	Big Veg Energy
12:15	Jerome Williamson	Eco Fish Seafood		11:30	Kevin Aherne <u>Sage</u>		
42.00		Cara		12:15	Orla McAndrew	w	
13:00	Kevin Aherne	<u>Sage</u>		13:00	Coleman Power	Organic Fitness	With Glenbrook Farm Produce
13:45	Matthew Brownie	Skibbereen Food Co.	A Taste of West Cork			Skibbereen Food	A Taste of West
14:30	Max Bagaglini	Convivium Italian	A Taste of Italy	13:45	Matthew Brownie	<u>Co.</u>	Cork
	Athula			14:30	Frank Keane	Koko Kinsale	
15:15	KuruppuAchchige	Athula's Foods	Fusion Cuisine	15:15	Athula KuruppuAchchige	Athula's Foods	Fusion Cuisine
16:00	Victor Franca	Nua Asador		16:00	Chris Braganza	Spice Genie	





COOKERY DEMO'S – Some of Ireland top chefs!



A TASTE OF EAST CORK

Kevin Aherne

SATURDAY 2-3PM

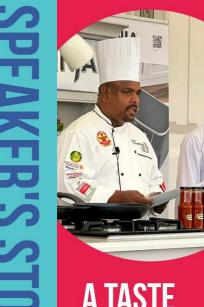
CORK&KERRY

the acclaimed Sage restaurant in Midleton in 2008.

Sage embarked on a journey of continuous evolution, passionately rooted in sourcing outstanding local ingredients, and creating sensational culinary experiences.

In 2020, the restaurant, which is vibrant new chapter introducing an enticing casual dining experience and a range of chef-developed dineat-home meals, bringing restaurant quality dishes to your table.

@Sage_2.0_



A TASTE OF MALAYSIA

Athula Kuruppuachchige ATHULA FUSION FOODS

SATURDAY 11AM-12PM SUNDAY11AM-12PM

FOOD

Athula Kuruppuachchige

Cookery Demo: Fragrant Curry

@ @athulafusionfood

PEAKER'S STORY

Kevin Aherne

Sage Restaurant

Cookery Demo: A Taste of East Cork

Kevin Aherne, one of Cork's and Ireland's best-known chefs, launched

FOOD

ATHULA FUSION FOODS





2 Nov			
10:30	Rosie Fuller	Food Cloud	Reducing Food Waste
11:00	Hanna Bäckmo	THE POUNDS OF HOME PARTY OF THE	Bees & Honey
11:30	Daniel Murphy	APEX	Nutrition
12:00	Colman Power	CPOF	Organic Foods, Gut Health & Weight Loss
12:30	Cathy Fitzgibbon	THE CULINARY CELT	A Taste of West Cork
13:00	Ger Flanagan	BOARD WALK	Brewing the Perfect Coffee
13:30	Niamh Hegarty	BKULTURED	Kombucha
14:00	John Power	beara distillery	All about Irish Whiskey
14:30	Anna Snook O'Carroll	VILENTIA SEAND VERMOUTH	Valentia Island Vermouth
15:00	Barry Walsh	KILLAHORA ORCHARDS	Cocktails
15:30	Andy Ferreira <u>Cask</u> & <u>Paladar</u>	O 🛞 CASK PALADAR	Cocktails
16:00	Monica Valdes	enterprise europe network	Food Business

24 FOOD TALKS



Sun 3 Nov			
10:30	Ivo Duarte	TERRA IGNIS	Fermented Foods
11:00	Tony Speight West Cork Coffee	CC CC	Coffee Brewing Workshop
11:30	Fiona O'Donnell		Nutrition
12:00	Hanna Bäckmo	NA'S HEES	Bees & Honey
13:00	Robert Barrett	Rebel City Distillery	Cocktails
13:30	Cathy Fitzgibbon	THE CULINARY CELT	Mindful Eating
14:00	Denis Dempsey	KINSALE MEAD CO.	Cocktails
14:30	John Kenny Teagasc	Cagasc Annual or of Foodbronous Assuum	Sustainable Food
15:00	Alan Kelly	University College Cork, Ireland Coláiste na hOliscoile Corcaigh	Sustainability
15:30	Felix Castaldo Tongue Tied	(C)	Hot Sauces
16:00	Claire O'Brien	GOODSESS	Gut Health and Nutrition
16:30	Meabh Mooney	отоғи	Tofu











FOOD TALKS - Some of Ireland top food influencers!



MINDFUL EATING

with

Cathy Fitzgibbon

aka 'The Culinary Celt'

SATURDAY 1-2PM | SUNDAY 2-3PM

FOODD

Cathy Fitzgibbon

aka 'The Culinary Celt'

Cork Food writer Cathy Fitzgibbon, also known as The Culinary Celt, brings her debut book 'Eat with the Seasons to the Cork and Kerry Food Market 2023.

Cathy's work embodies a farm-tofork ethos, promoting sustainability, wellbeing, and ethical practices.

She presents a mini masterclass 'Eat Sustainably with the Seasons'.

"It's perfectly normal that our attitudes may differ when it comes to nutritional food, but it's equally important to note that the food we choose to eat also has a profound impact on our natural environment resources".

@ @thecullinarycelt

SPEAKER'S STORY





FAMILY ENTERTAINMENT.....

FACEPAINTING....

LIVE MUSIC....







MARKETING PLAN



Radio Advertising Campaign.....





Dates	Mon	Tue	Wed	Thur	Fri	Sat	Sun	Total
	4	4	4	4	4	-	-	20 on Cork's 96FM
	4	4	4	4	4	-	-	20 on C103

NO OF COMMERCIALS:

20 Commercials on Cork's 96FM

20 Commercials on C103

Total - 40 spots.

LENGTH: 20"

20

STATION: Cork's 96fm & C103

TRANSMISSION: Total Audience Package (60% Prime Time 40% Evening)







Radio Promotions.....

Cork's 96FM and C103 Station Promos

Promotion activity in leading up to the two events. This will consist of a total of 30 pre promos to be aired 06:30 – 24:00. These will be placed Monday to Sunday inclusive. 15 on Cork's 96fm and 15 on C103.

Street Fleet

The Cork's 96FM/C103 Street Fleet will (*subject to timing availabilities*) promote the event. The Street Fleet can be availed of two times in total. This can include launches, openings, ticket giveaway's, photocalls etc with a live link on both occasions, including social media pictures.

Live mentions

As sponsors of the event Cork's 96FM and C103 will also refer to the event during prime-time shows.



News

The Cork's 96fm & C103 News Department will also be made aware of the dates of the launch & official opening and subject to availability they will also attend.

Social Media

Across the pre-promotion of the event Cork's 96FM can support it with a minimum of 2 posts during the event across our Social Media Channels in addition to the Street Fleet posts. The social media coverage can include a Facebook competition on the Cork's 96FM page leading up to the event.





PRESS ADVERTISING campaign.









Probe into 'malicious' garda texts

Road deaths reach 2022's total



Biden: Back gun laws after shooting SAT 4 & SUN 5

death in jail

with uptick

coincides





The Southern Star







PR campaign......Widespread media coverage







SOCIALC - Digital Marketing campaign





INSTAGRAM: @ corkkerryfoodmarket

TWITTER: @ CorkKerryFood

FACEBOOK: @ Cork and Kerry Food Market

WEB SITE: https://corkandkerryfoodmarket.com/

POSTERS - Roadside Poll Posters.....

CORK&KERRY

- MARKET-









CORK CITY HALL

SAT 4TH & SUN 5TH NOV 2023

10am - 6pm

- OVER 70 STALLS ARTISAN FOOD MARKET
- COOKERY DEMOS
- FREE PARK'N'RIDE
- GREAT FAMILY DAY OUT

eventbrite







Meda Parmers Brish Examiner CORK'S 96FM



















COMPETITIONS – WIN FREE Artisan Food Hamper!





10,000 LEAFLETS - Dropped all over Cork....



www.corkandkerryfoodmarket.com

















FREE SHOPPING BAG FOR LIFE

• The first 1,000 attendees receive a high quality, eco-friendly, shopping 'bag for life' worth €10





THE MULTIPLIER EFFECT:

- The **local multiplier effect** (sometimes called the **local premium**) is the additional economic benefit accrued to a local area from money being spent in the local economy.
- It is the increased **local economic return** generated by money spent at locally-owned independent businesses compared to corporate chains or other absentee-owned businesses.
- Independent locally-owned food businesses recirculate a far greater percentage of revenue locally compared to absentee-owned businesses (or franchise chains). In other words, going local creates more local wealth and jobs.
- There is a proven spillover effect of a local food jobs on additional local economic activity.
- Whenever **1 new food job** is created, an additional **2.5 jobs** are also created via increased demand for local goods and services in the region.
- **48%** of each EURO spent at local independent businesses is recirculated locally, compared to less than **14%** of purchases at a chain store.
- Research show that: For each additional skilled job created in the skilled food production sector, **2.5 jobs** were also generated in the local goods and services sectors. (Ref:Moretti,Enrico(2010)."Local multipliers". Economic Review:Papers and Proceedings.)
- This "Multiplier effect" would mean that the **160 Local food** jobs being supported by this annual event are also supporting another **400 Jobs** in the local goods and services sectors.
- This means that a total of 560 LOCAL JOBS in the Cork region are being supported annually by this Food Market event.
- That adds up to a huge difference in creating and maintaining local food jobs and local wealth in the Cork region.



Top Reasons to Buy Local and Eat Local Food!

By choosing **local Cork Food** you not only enjoy a more personal taste and service experience, you help:

✓ CREATE LOCAL JOBS AND NEW OPPORTUNITIES!

Not only do independent businesses employ more people directly per Euro of revenue, they also are the customers of local printers, accountants, wholesalers, farms, solicitors, etc., expanding opportunities for local entrepreneurs.

✓ INCREASE WEALTH LOCALLY!

The "multiplier effect" created by spending your money locally generates a lasting impact on the prosperity of our local community.

✓ BUILD LOCAL COMMUNITY!

The casual encounters you enjoy at a local food market helps build relationships and community cohesiveness. They're the ultimate social networking site!

✓ STRENGTHEN YOUR LOCAL ECONOMY!

Each Euro you spend at a local food market returns **3 times more** money to your local economy than one spent at a food chain and **50 times more** than buying from an online retailer — a benefit we all can bank on!

✓ SHAPE OUR REGIONS CHARACTER!

Local Independent food businesses help give the Cork region its distinctive personality.

✓ BUY IT WHERE YOU TRY IT!

Local Food Stalls enable you to try the food before you buy — and get a real taste expertise — explained to you by the maker - saving you time and money!

✓ CREATE A HEALTHIER LOCAL ENVIRONMENT!

Independent, small food businesses are people-sized. They typically consume less land, locate closer to residents and create less traffic and air pollution.

✓ LOWER LOCAL TAXES!

Local food businesses put less demand on our roads, sewers, and safety services. They also generate more local tax revenue per Euro sold. The bottom line: a greater percentage of local independent food businesses keeps your local council taxes lower for you.

✓ GET REAL VALUE FOR POCKET!

Research shows that independent businesses beat their larger corporate competitors in overall customer satisfaction and often save you money by selling to you direct.

✓ ENHANCE FOOD CHOICES!

A wide variety of local food businesses, each serving their customers' tastes differently, creates greater overall choice for all of us locally.

✓ GIVE BACK TO YOUR LOCAL COMMUNITY!

Small food businesses donate more than twice as much per sales Euro to local non-profits, events, and teams compared to big corprate businesses.

✓ ENHANCE HEALTH OF LOCAL RESIDENTS!

Research shows a strong correlation between the percentage of small locally-owned firms and various indicators of personal and community health and vitality.



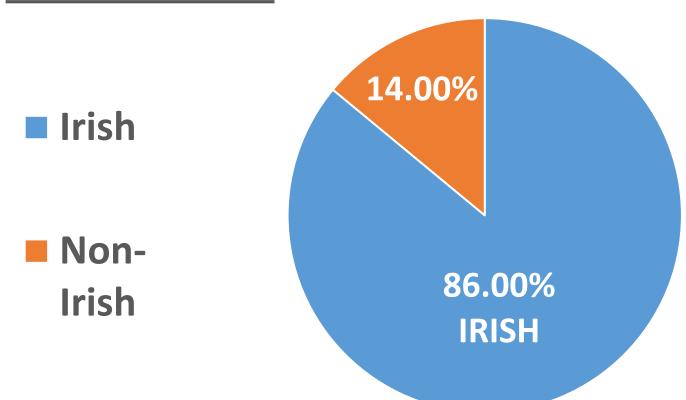
PUBLIC ENTRY SURVEY

238 ENTRY SURVEY RESPONDENTS



Cork & Kerry Food Market Public ENTRY Survey * 239 SURVEY RESPONDENTS *

NATIONALITY



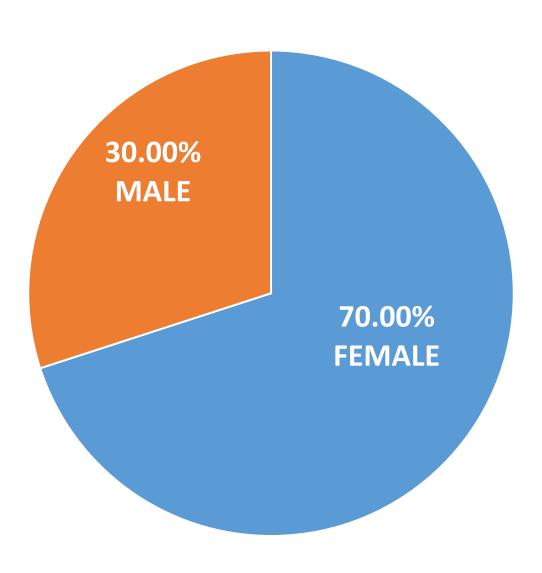
PUBLIC ENTRYSURVEY





Female

Male



PUBLIC ENTRY SURVEY



AGE

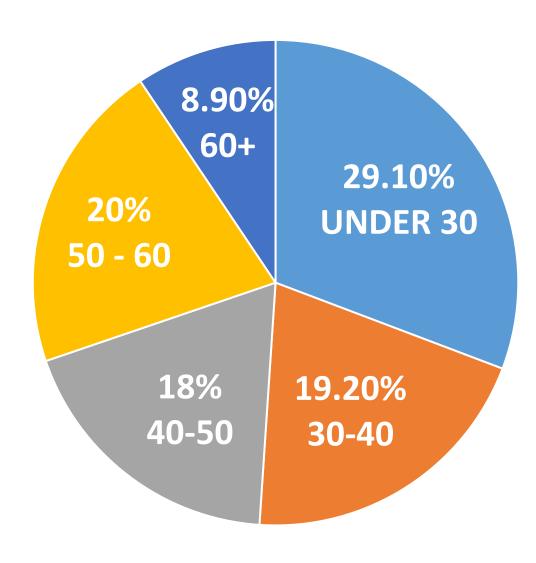
Under 30

30-40

40-50

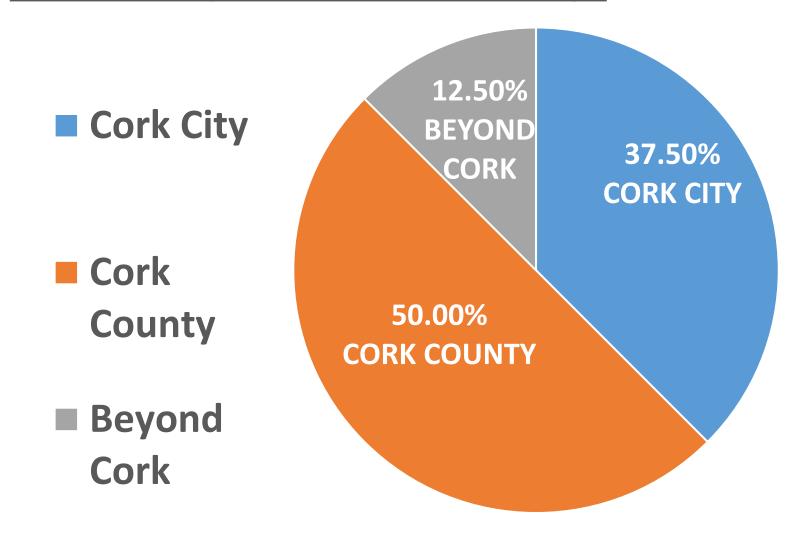
50-60





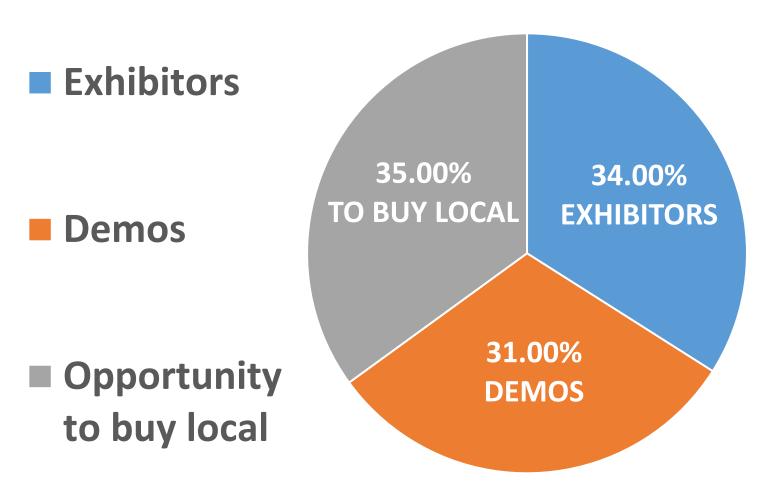


Where did you travel from today?





What most attracted you to the Cork & Kerry Food Market?





How did you hear about the Cork & Kerry Food Market?

- WORD OF MOUTH 26.1%
- SOCIAL MEDIA 23.2%
- PRESS ADVERTISING 19.9%
- ROAD SIGNS 16.5%
- LEAFLETS 8.5%





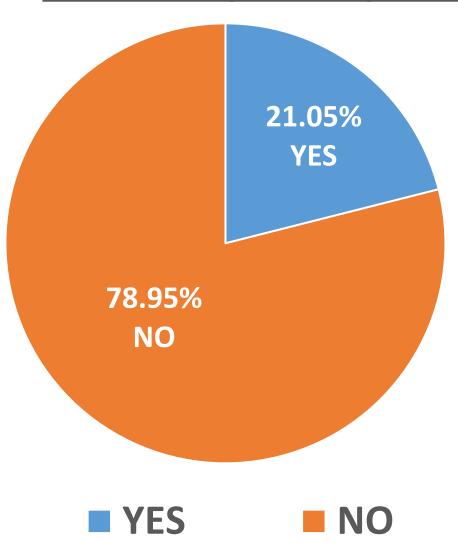




PUBLIC ENTRY SURVEY

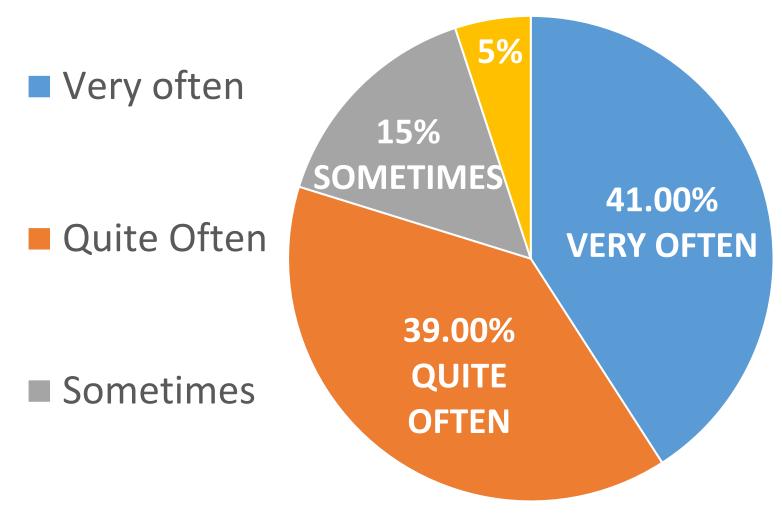


Have you been to the Cork & Kerry Food Market any other year?





How often do you buy local produce?



Never



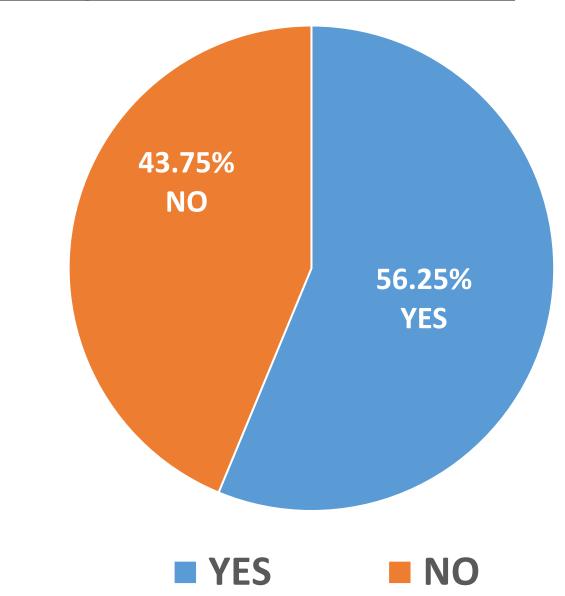
PUBLIC EXIT SURVEY

131 EXIT SURVEY RESPONDENTS

PUBLIC ENTRY SURVEY



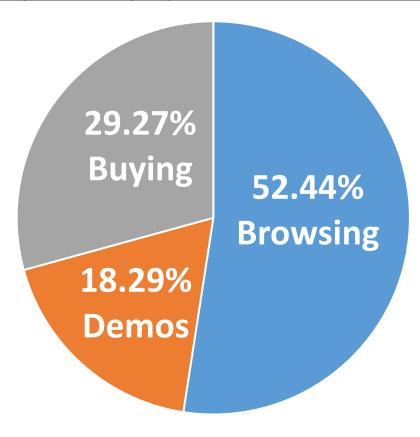
Have you heard of Taste Cork?





Cork & Kerry Food Market – EXIT Survey * 131 SURVEY RESPONDENTS *

What did you enjoy most at the event today?

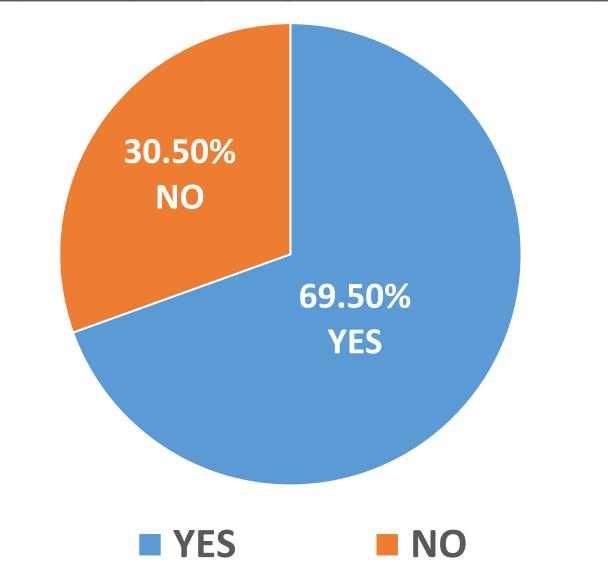


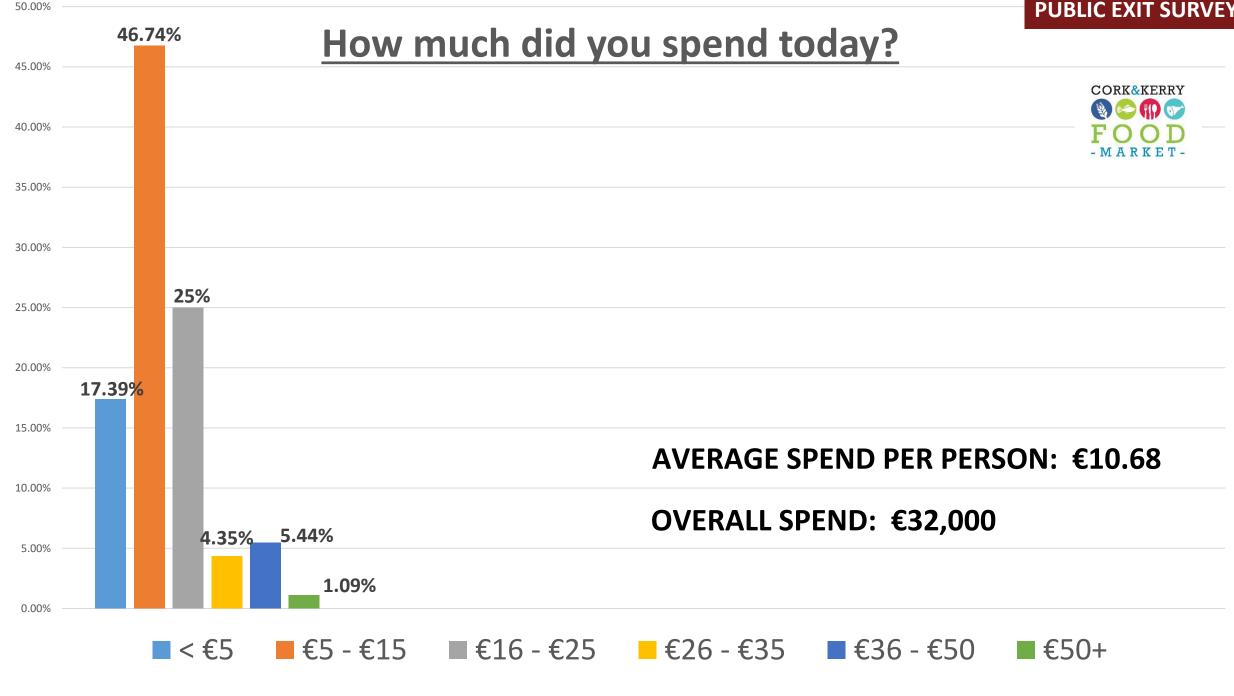
■ Browsing stands
■ Demos
■ The opportunity to buy local produce

PUBLIC EXIT SURVEY



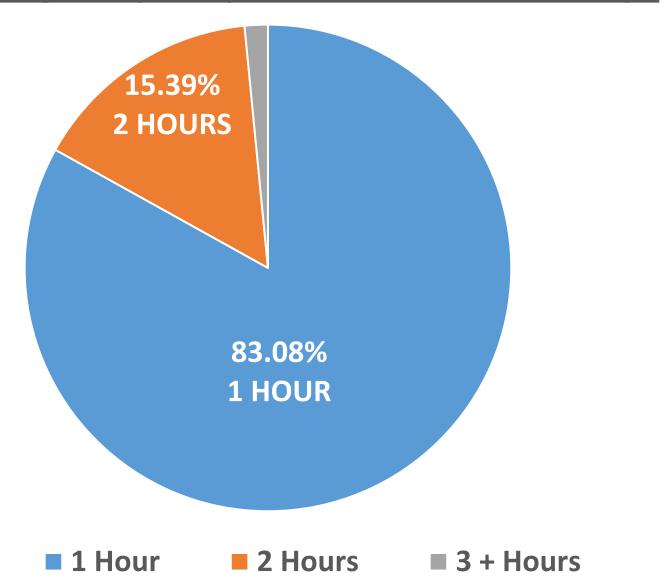
Did you buy anything at the show today?





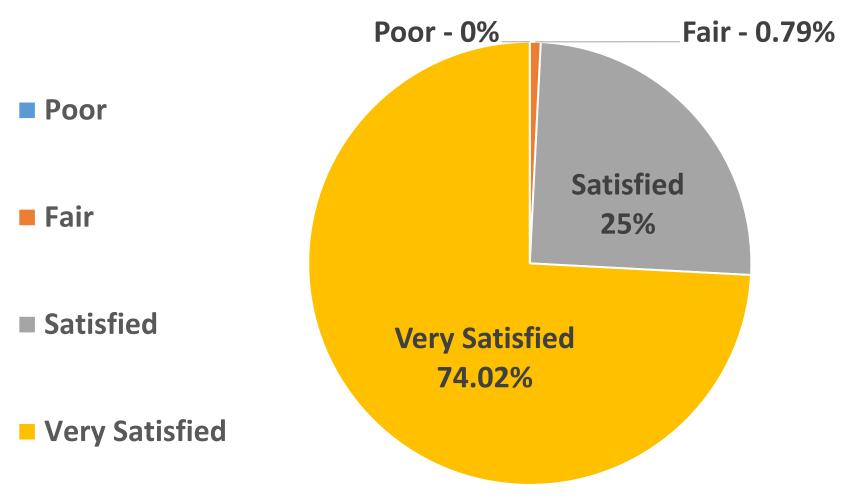


How long did you spent at the event today?





How would you rate your overall experience today?



PUBLIC EXIT SURVEY



WOULD YOU COME AGAIN?



