



#MakingItHappen together with Professional Hair Labs



Ryan Margolin of Professional Hair Labs in Wexford

WHEN HAIR STUDIOS REOPEN THEIR DOORS, THEY WILL UNDOUBTEDLY BE INUNDATED WITH CLIENTS - AND RYAN MARGOLIN, A SELF-CONFESSED 'SERIAL ENTREPRENEUR', WILL ENSURE THAT PRODUCTS CREATED BY THE COMPANY HE RUNS WITH HIS BROTHERS ARE THE GO-TO SOLUTION FOR PROFESSIONALS.

Established in 1994, Professional Hair Labs manufactures cosmetic bonding adhesives, shampoos, scalp treatments, skincare and cleansers for the hair and beauty industry.

And after almost three decades, this business has become a trusted industry leader with manufacturing facilities both in Ireland and the US.

"Many of the well-known brands stocked on salon shelves have chemical ingredients which have been proven to interfere with the natural PH balance of the skin and are often considered major health risks," says the company CEO. "But our commitment to salon owners and their clients means that we will never introduce these harmful chemicals into our formulas."

"And as the industry grows, we consistently innovate and develop new and improved formulas with the safety of the consumer in mind. This means that we are able to manufacture an alternative hair care range which is skin safe, environmentally friendly and guarantees satisfaction."

Supported by Local Enterprise Office Wexford, the company now has 11 employees across Europe and 14 in the US.

"During the first COVID lockdown, most of our EU customers were closed so we had to pivot and enter a new product development phase where we manufactured hand sanitiser," says Margolin. "This process led us quite deep into the sanitisation space and we are developing further products to add to our line. As we have been deemed an essential service, we have not shut down and kept everyone in employment over the last 12 months.

"Thankfully, Brexit hasn't had a major effect on us. Any material purchases such as plastics or ingredients have been sourced from the EU, so the impact has been very small. And in relation to our current clients in the UK, all are still ordering as normal.

"THE NEXT 12-18 MONTHS ARE SOLELY FOCUSED ON THE EXPANSION OF OUR CONTRACT MANUFACTURING SERVICE. AND WE HAVE JUST PURCHASED A FURTHER 12,000SQFT WAREHOUSE SPACE WHERE WE WILL BE RENOVATING FOR A LARGER LAB AND MANUFACTURING/FULFILMENT AREA."

Margolin says that Local Enterprise Office Wexford has been very supportive in assisting with growth plans.

"Between employment and equipment, they have supported us in all of the key areas which have helped us maintain momentum," he says.

To find out more about Local Enterprise Office supports for your business, please visit LocalEnterprise.ie/MakingItHappen



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