

**NEW ENTREPRENEURS:  
GET INVOLVED IN JUST 5 STEPS!**

- 1 Prepare your CV and business plan
- 2 Apply on [www.erasmus-entrepreneurs.eu](http://www.erasmus-entrepreneurs.eu)
- 3 Select a local contact point, for example Dublin Chamber of Commerce or Local Enterprise Office Dún Laoghaire - Rathdown (LEO DLR)
- 4 Get in touch with a host entrepreneur
- 5 Agree on the funding agreement

**BUSINESSES:  
GET INVOLVED IN JUST 2 STEPS!**

- 1 Apply on [www.erasmus-entrepreneurs.eu](http://www.erasmus-entrepreneurs.eu)
- 2 Select one of the Dublin contact points:  
**Dublin Chamber of Commerce**  
Lina Mockute  
t: (01) 644 7235  
e: [Lina@dublinchamber.ie](mailto:Lina@dublinchamber.ie)

**Local Enterprise Office  
Dún Laoghaire-Rathdown (LEO DLR)**  
Michael Hayden  
t: (01) 204 7083  
e: [mhayden@leo.dlrcoco.ie](mailto:mhayden@leo.dlrcoco.ie)



Erasmus for Young  
Entrepreneurs

Are you  
thinking about  
setting up  
your own  
business?

Or, are you  
already  
running  
a successful  
business?



# INTERNATIONAL BUSINESS EXCHANGE PROGRAMME

**The International Programme enables new entrepreneurs in Europe, to be matched with experienced entrepreneurs.**

Whether you are a new or highly experienced entrepreneur, the programme can offer strong added value to your business.

The entrepreneur will work at another European company, contributing to its development while the host will share their entrepreneurial experience with them.

The programme is aimed to support new and aspiring entrepreneurs to develop their skills in business management while also assisting them to establish a business network throughout Europe. The host benefits from fresh perspectives on his/her business and gets the opportunities to cooperate with foreign partners or learn about new markets.

The Programme is partially funded by the European Union with placement between one and three months.

*We got on so well with the new entrepreneur, that we are now partners with her company in Madrid.*

Laura Bayford,  
Owner of Legal Consultancy

*I now understand which business model is good for my company and what marketing strategy I should use.*

Georgi Nikolaev, Owner of IT Consultancy

## THE PROGRAMME AIMS TO:

- Help new entrepreneurs develop international contacts and learn from successful business people
- Encourage both sides of the exchange to learn about another European market
- Provide an opportunity for new entrepreneurs to strengthen their sector-specific skills
- Develop potential cooperation opportunities through the exchange
- Provide the host company with the opportunity to work with a motivated new entrepreneur with fresh ideas
- Help the company acquire knowledge about foreign markets and expand their business
- Build an ever increasing and productive trade and professional network between the country of the new entrepreneur and host business

## HOW THE PROGRAMME WORKS FOR YOU

### NEW ENTREPRENEURS

- You are an entrepreneur planning to start a business or have started your own business in the last three years
- You are a permanent resident of the European Union
- You must have a concrete business plan
- You can clearly demonstrate your motivation and commitment to engage in a business relationship with an experienced entrepreneur

### BUSINESSES

- You are the owner or manager of an SME (up to 250 employees) or you are directly involved in entrepreneurship at board level
- You have been running your own company for several years
- You are willing to share your knowledge and experience with a new entrepreneur and act as a mentor

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Entrepreneurs

